

Message Text

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ACTION STR-07

INFO OCT-01 STRE-00 ISO-00 AF-10 ARA-10 EA-10 EUR-12
NEA-11 IO-13 OIC-02 CIAE-00 DODE-00 NSAE-00
NSCE-00 SSO-00 ICAE-00 INRE-00 AGR-05 CEA-01
COME-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03
LAB-04 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00
SP-02 SOE-02 OMB-01 DOE-15 JUSE-00 /158 W
-----119856 171421Z /46

O 161500Z JUN 78
FM USMISSION GENEVA
TO SECSTATE WASHDC IMMEDIATE 0929
INFO AMEMBASSY WELLINGTON PRIORITY

LIMITED OFFICIAL USE SECTION 01 OF 02 GENEVA 09147

USMTN
ACTION STR PASS ELECTRICALLY
STR PASS CODEL

E.O.11652:N/A
TAGS: MTN, ETRD, NZ
SUBJECT: NEW ZEALAND SUPPLEMENTAL OFFER - MTN

REFS: (A) GENEVA 8897, (B) GENEVA 7363

1. IN JUNE 15 BILATERAL, NZ ASSISTANT SECRETARY OF TRADE AND INDUSTRY WOODFIELD OUTLINED NEW ZEALAND'S SUPPLEMENTARY OFFER WHICH REPRESENTS A MAJOR EFFORT ON PART OF NZG TO RESPOND FAVORABLY TO U.S. PRIORITY REQUESTS. OFFER INCLUDES A JUDICIOUS BLEND OF TARIFF AND LICENSING RESPONSES WHICH SIGNIFICANTLY IMPROVES UPON NEW ZEALAND'S INITIAL OFFER AND AIMS AT FACILITATING POSITIVE WASHINGTON CONSIDERATION OF NEW ZEALAND'S PRIORITY REQUESTS. WOODFIELD CATEGORICALLY STATED THAT ADDITIONAL OFFERS ARE CONDITIONAL ON MEANINGFUL RESPONSES TO THEIR SPECIFIC LIMITED OFFICIAL USE

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DAIRY ACCESS REQUESTS AND TO THEIR SUPPLEMENTARY TARIFF REQUESTS AND IMPLIED THAT FURTHER IMPROVEMENTS WERE POSSIBLE ONCE NEGOTIATIONS ENGAGED. IN THIS REGARD, HE FORMALLY SUBMITTED TWO ADDITIONAL REQUESTS FOR FULL AUTHORITY CUTS ON 1178525 AND 1178555.

2. U.S. DEL (SWAIN, MIMS) EXPRESSED APPRECIATION TO NZG

FOR THEIR VERY FORTHCOMING OFFER, REVIEWED OFFER IN TERMS OF U.S. PRIORITY REQUESTS, AND STATED THAT USG HOPED TO BE IN A POSITION TO NEGOTIATE SUBSTANTIVELY ON THEIR PRIORITY REQUESTS IN THE FIRST WEEK OF JULY TO COINCIDE WITH PRESENCE IN GENEVA OF SENIOR WASHINGTON OFFICIALS. WOODFIELD SAID THAT BOTH HE AND DEPUTY PRIME MINISTER TALBOYS WILL BE IN GENEVA AT THAT TIME AND WOULD BE PREPARED TO REACH A CONDITIONAL MTN BILATERAL PACKAGE SETTLEMENT. COMPLETE DETAILS OF NEW ZEALAND'S SUPPLEMENTARY OFFER WILL BE TRANSMITTED TO WASHINGTON AS SOON AS RECEIVED IN WRITING. HIGHLIGHTS ON ITEMS OF MAJOR INTEREST FOLLOW.

3. AGRICULTURE.

(A) TARIFF REDUCTIONS (ALL OFFERS ARE BOUND):

-- CITRUS: OFFER TO GO TO FREE ON ORANGES, LEMONS, AND GRAPEFRUIT.

-- GRAPES, APPLES AND PEARS: OFFER TO GO TO FREE FOR THE PERIOD JULY-DECEMBER.

-- SAUSAGE CASINGS: OFFER TO GO TO FREE.

-- BACON, HAM, OTHER PIGMEAT: OFFER TO GO FROM 20 LIMITED OFFICIAL USE

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TO 10 PERCENT.

-- CEREAL FLOURS AND ADDITIVES: OFFER TO GO FROM 30 TO 25 PERCENT.

-- CIGARS: BIND AT FREE.

(B) LICENSING, THREE TYPES OF OFFERS:

(1) FOR ALMONDS AND RICE IN RETAIL PACK, FROM 1 JULY 1979 LICENSES WILL BE 10 PERCENT OF BULK IMPORTS IN 1977/78

(2) ADDITIONAL "BASIC" ALLOCATIONS FOR A NUMBER OF ITEMS, INCLUDING FISH, CRUSTACEANS, SPECIALTY FLOURS, CANNED MEAT AND PREPARATIONS, SOYBEAN MEAL, ROASTED NUTS, ETC., FROM 1 JULY 1979.

(3) TWO ITEMS, TURKEY AND DRESSED LEATHER, EQUINE, WILL BE EXEMPT FROM LICENSING FROM 1 JULY 1979.

(C) APPLIES AND PEARS: OFFER MINIMUM GLOBAL IMPORT OF 3,000 TONS.

(D) TOBACCO, TWO-PART OFFER:

(1) OFFER TO ROUND DOWN THE CURRENT \$73.48/100 KG.
TARIFF TO \$70, AND

(2) REDUCE THAT \$70 TARIFF BY 25 PERCENT OF THE AMOUNT
BY WHICH THE CIF VALUE OF THE TOBACCO IS MORE THAN
\$360/100 KG., PROVIDED THAT THE SPECIFIC DUTY SO DETER-
MINED SHALL NOT BE BELOW \$40/100 KG. FOR THE U.S., WHICH
SUPPLIES HIGH VALUE TOBACCO FOR AROMATIC AND FLAVORING
PURPOSES, THE AVERAGE CIF VALUE OF 1976-77 IMPORTS INTO
NEW ZEALAND WAS \$436. HENCE, THE NZ OFFER WOULD RESULT IN
A TARIFF CUT OF ABOUT 31 PERCENT ON U.S. IMPORTS.
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WOODFELD ALSO SAID THAT NZG IS DISPOSED TO DO SOMETHING
ON THE MIXING REGULATION BUT WOULD NEED ADEQUATE JUSTIFICA-
TION THAT REDUCTION REQUESTED WOULD INDEED BE OF VALUE TO

U.S.

4. INDUSTRIAL ITEMS.

(A) TARIFFS. THE SUPPLEMENTARY OFFER INCLUDES OFFERS TO REDUCE AND BIND TARIFFS ON SOME ITEMS, SUCH AS ANTI-KNOCK PREPARATIONS, OXIDATION ON INHIBITORS, AND LABORATORY GLASSWARE, AND OFFERS TO BIND THE PROPOSED 1 JULY 1978 RATE ON A NUMBER OF OTHERS, INCLUDING PARTS OF AIRCRAFT ENGINES AND FILM IN ROLLS.

(B) LICENSING. THE OFFER INCLUDES A LONG LIST OF ITEMS FOR WHICH ADDITIONAL "BASIC" LICENSING ALLOCATIONS ARE OFFERED, AND A SHORTER LIST OF ITEMS THEY OFFER TO EXEMPT FROM LICENSING, INCLUDING CIVIL AIRCRAFT AND PARTS, LIMITED OFFICIAL USE

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BLANK RECORDING TAPES, AND SEVERAL TYPES OF MACHINERY.

5. COMMENT: IT IS USDEL'S VIEW THAT NEW ZELAND HAS NOW MADE A FORTHCOMING OFFER IN RESPONSE TO OUR REQUESTS WHICH DESERVES THOROUGH ANALYSIS AND CONSIDERATION BY WASHINGTON AGENCIES. IF THIS ANALYSIS SHOWS, AS WE SUSPECT, THAT THIS OFFER HAS CONSIDERABLE VALUE FOR US, THEN WE NEED TO DECIDE EXTENT TO WHICH USG IS PREPARED TO GRANT ACCESS TO NZ DAIRY PRODUCTS IN RETURN FOR ACHIEVING OUR PRODUCT SPECIFIC OBJECTIVES AND NEW ZEALAND'S CONTINUED SUBSTANTIVE SUPPORT OF U.S. MTN OBJECTIVES IN OTHER MTN FORA. WOULD APPRECIATE USDA PROVIDING ADDITIONAL JUSTIFICATION OF VALUE TO U.S. OF 20 PERCENT REDUCTION IN MINIMUM TOBACCO MIXING REQUIREMENT PER PARA 3(D)(2).

6. DRAFTED BY MIMS/SWAIN. MCDONALD

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Message Attributes

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Type: TE
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